

# **Attachment 1**

*John Cummings' Vonage Presentation on 9-1-1 Services (May 12, 2005)*

# VONAGE

THE BROADBAND PHONE COMPANY

**John Cummings, ENP**  
**Vice President, 9-1-1 Services**

Copyright 2006 Vonage, confidential and proprietary. Not to be distributed outside of the company.

# Timeline

# VONAGE

THE BROADBAND PHONE COMPANY

## 2001 – 2003

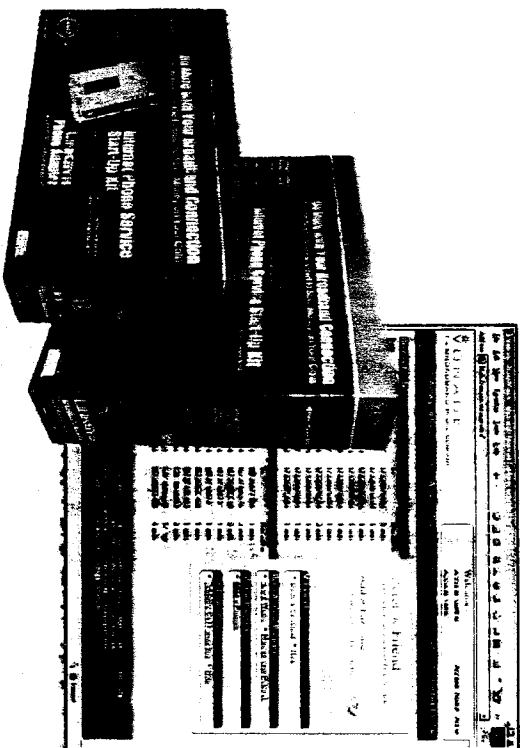
- Research and Development
- Market Testing
- Product Launch

## 2004

- National Retail Launch
- Global Expansion Commences with Canada and the U.K.

## 2005

- Continuing Global Expansion
- Wi-Fi Phone Launch
- Videophone Launch



*"Since its launch in April 2002, Internet telephony company Vonage has been a rip-roaring success."*

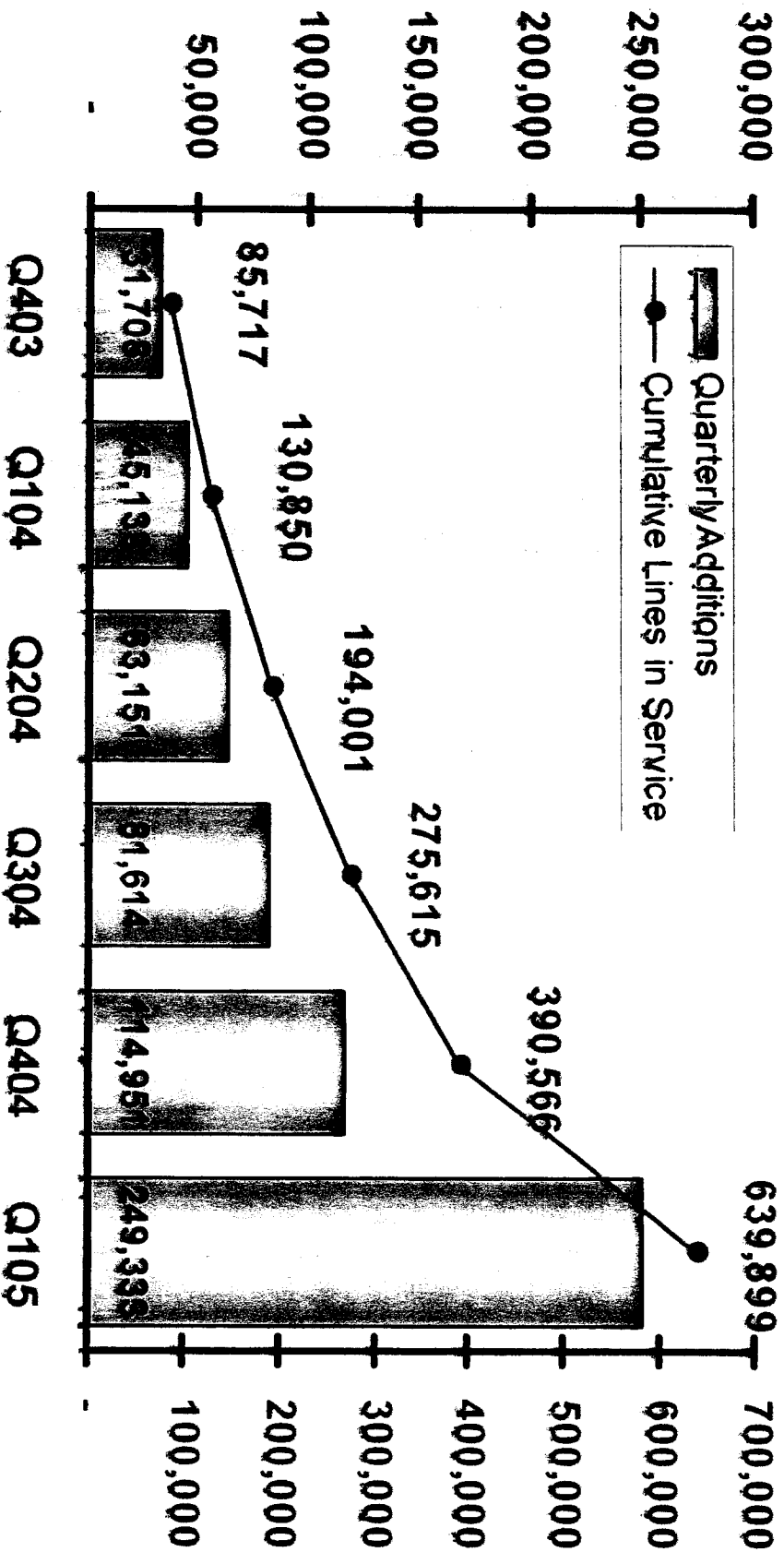
-BusinessWeek Online-

BusinessWeek Online, Jane Black, September 5, 2003

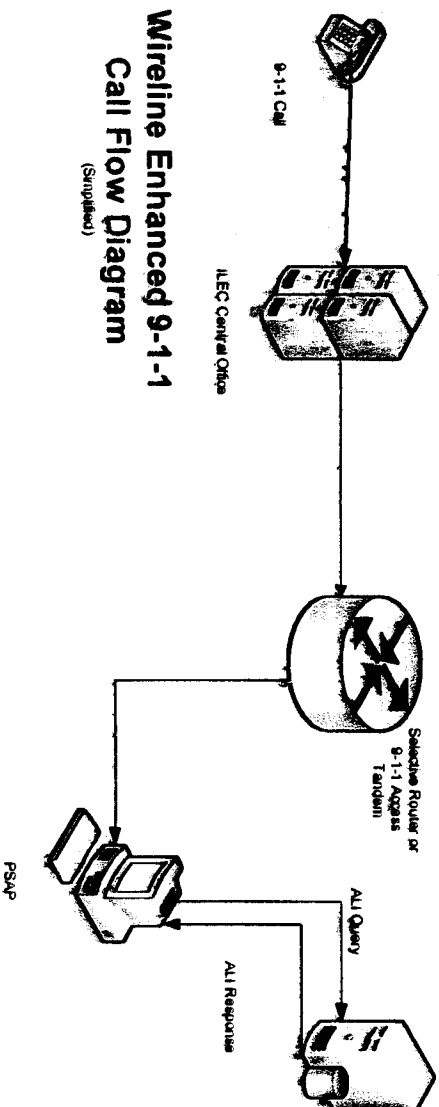
Copyright 2005 Vonage. All rights reserved and copyright are Not To Be Duplicated or Distributed

# VONAGE

# Total Vonage Lines



# Wireline 9-1-1

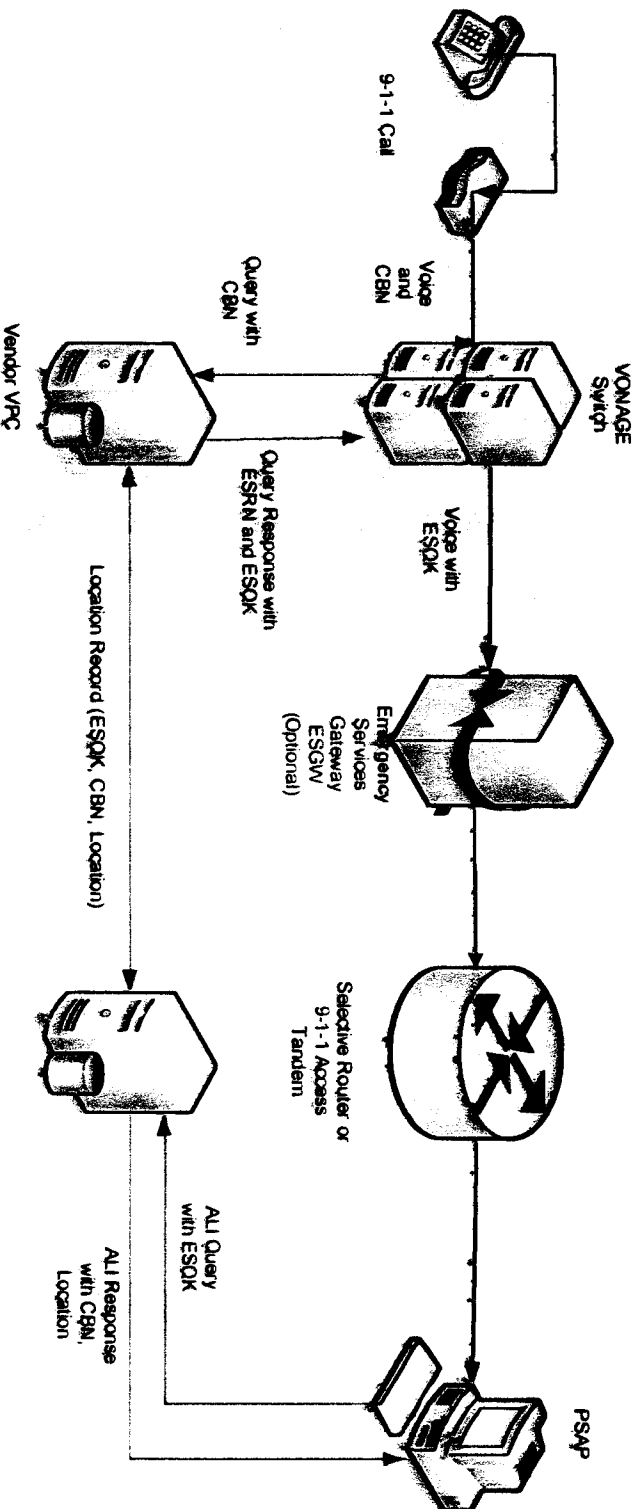


- **Call Back Number (CBN) is within three NPAs**
  - NPA-NXX Ranges pre-defined for 9-1-1 Router and provisioning systems
  - Some 9-1-1 Routers and PSAPs using CAMA Signaling (8 Digit)
- **All customers are provisioned in advance**
- **CLEC providers given access to provision customers**

# Wireline 9-1-1 Limitations

- **NPA-NXX ranges pre-defined – limits ability to deliver CBN**
- **No ability to deliver nomadic call, even if location determined by intercept**
- **Provisioning done by batch process – slows ability to update after customer move**
- **Addition of geographically compliant CBN requires special treatment**
  - PSAP will attempt to confirm CBN
  - Customer or other callers may not recognize CBN
  - Negative impact to number availability
- **No path to NENA “I-2”, “I-3” or “Next Generation 9-1-1”**

# VoIP Enhanced 9-1-1



**Enhanced 9-1-1 Call Flow  
Diagram**  
(Simplified)

# Benefits

- **Voice path to Selective Router provider agnostic**
  - Standard voice trunks from ILEC or CLEC providers
  - Can be IP based if available (NENA I-2 and beyond)
- **Pre-provisioning required for ESQK pool – limited number of records**
- **Same construct as Wireless Enhanced 9-1-1**
  - Data paths established in many areas
  - Allows for pooling of ESQK and equivalents
- **Allows for foreign NPA-NXX**
- **Allows for nqmadic call delivery**
  - Call Intercept Center
  - Location determination technology (future)
- **Allows for call delivery to 9-1-1 network where data path not established**



# Requirements

- Access to Selective Router / 9-1-1 Tandem for voice trunk termination
- Ability to acquire and provision ESQK pools
- MSAAG data access for address validation
- Real time update access to ALL database through wireless-like methods
  - ALL Steering
  - PAM Interface
  - ALL Push/Pull Methods

# Where we are now!

- Signed NENA/VON Agreement – Look to continue active involvement
- Hired 9-1-1 experienced vendors to implement I-1, I-2 and beyond
- Encouraged customers to provide emergency location information
- Implemented I-1 solution in all areas
- Roll Out of E9-1-1 in Select Locations



# Vonage 9-1-1 Phased Deployment

1. Commitment to Public Safety
  - Change from 9-1-1 location opt-in to auto-in with disclosure
  - Encouraging updates for nomadic customers
  - Dedicated Vonage 9-1-1 staff
  - Public and Public Safety Industry participation and leadership



# Vonage 9-1-1 Phased Deployment

- 2. Basic 9-1-1: Voice calls to PSAP via best route
- 10-digit access where answered by PSAP staff
- Voice trunks to 9-1-1 network when available
  - Regulatory Roadblocks
  - Contractual Issues



# Vonage 9-1-1 Phased Deployment

- 3. Private PSAP for location determination and routing when needed
- Help determine location prior to delivery
- Time or information loss?



# Vonage 9-1-1 Phased Deployment

## 4. Enhanced 9-1-1: Call Back Number and Location information

- Interface to ALEI when available
- Deliver ANI/ALEI in ALEI record for Native and Non-Native numbers
- Private Call Center when needed
- Migratory Path to IP-based PSAP solution when defined (NENA I-3, CISC?)



# Communications are Key

## Questions?

## Feedback?



# VONAGE

THE BROADBAND PHONE COMPANY

**John Cummings, ENP**

**Vice President, 9-1-1 Services**

**[John.Cummings@Vonage.com](mailto:John.Cummings@Vonage.com)**

